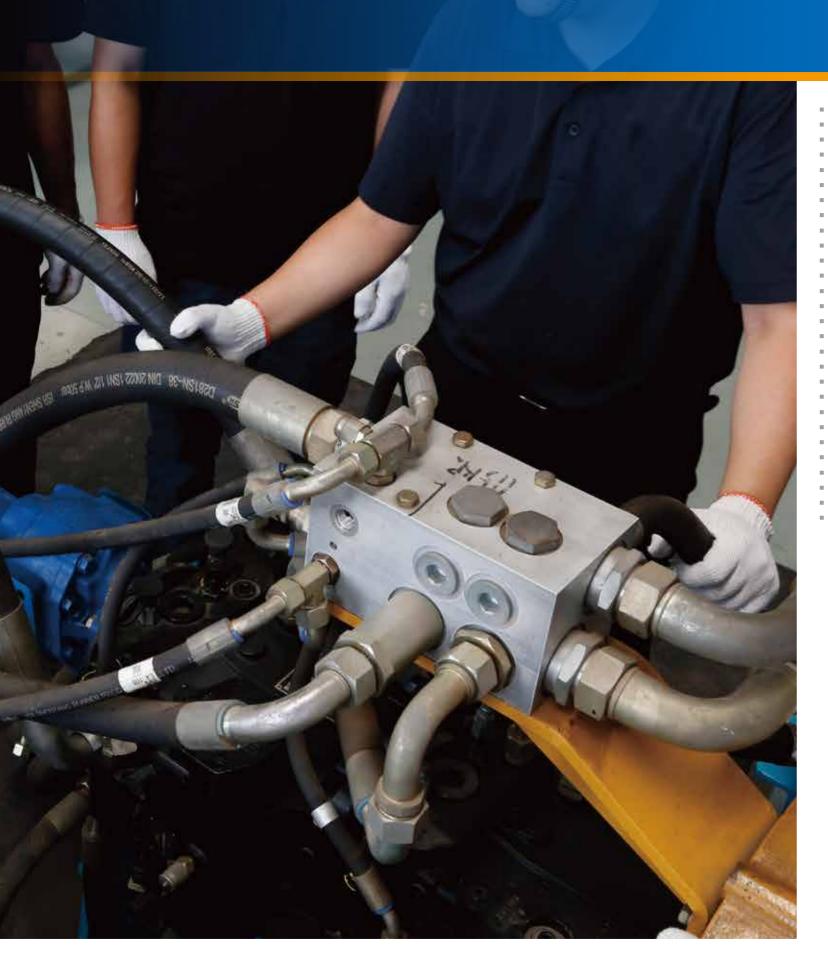


# SEM Repair Options









Repair Options is the aftermarket solution for customers, which is offered by SEM dealers.

Brand new parts, component exchange, overhaul and different repair levels, these are regarded as Repair Options.

Offer broad range of parts and Repair Options to customers. Those are easy to order with a wide coverage, which could help customers maximize the machine value.

# **BROAD RANGE OF REPAIR OPTIONS**

"I want more than just new and like-new options. I want solutions that match my machine life and price point requirement"





SEM SELECT Parts





**TIMELY QUOTE & REPAIR** 

"I want to immediately be advised of price, availability of any alternate parts"



Dealer Rebuild

# **EXPERT ADVICE & REPAIR**

"I want someone to work with me to identify my specific repair needs, then help me understand what options are available to meet them"



Dealer Components Exchange



New Components

# Provide More Service and Parts Solution to Maximize Customer Equipment Value

Repair Level	Level 1 Reseal & Rebearing	Level 2 Reseal & Rebearing Plus	Level 3 Dealer Rebuild	New
Product	Includes bearings, seals, gaskets and normal one-life "wear" parts. Paper or Stock Kits Offering	Includes all Level 1 parts  Replaces or Reconditions other critical parts  Customer can specify additional parts	Dealer Rebuild, Dealer Exchange Including All Level 1 parts. All multiple-life parts are inspected	New components Replacement Reset Component Hours to Zero
Attributes	Extends life Before Failure 100% New Parts Replacement Lower Cost	Extends Life Before Failure Lower Cost	Before or after failure Immediate availability for exchange	After Failure Immediate availability





# **Competitive-** Broad range of parts solution

CONDUCT

Market analysis and design offering

BUILD

Repair options and dealer capability

OFFER

The Optimal Solution for Each Segment





# Predict & plan - Timely quote and repair



# PROACTIVELY CAPTURE

Repair opportunity with inspection and lifecycle data

LEAN

Service process and excellent parts availability

SATISFY

Customer with cos-effective solutions and timely response



# **Differentiated** — expert service and marketing

### INCREASE

Customer Interaction through digital channels

PROMOTE

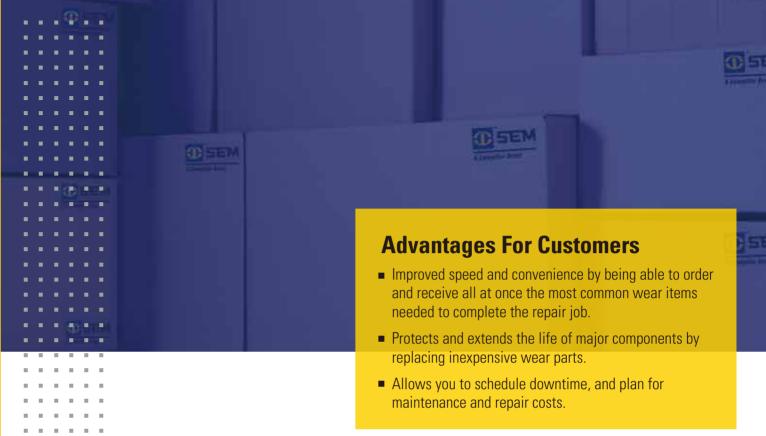
With competitive solution and differentiated marketing

ACTIVELY ENGAGE

With AM CSA customers







# **Repair Option Classification**

# **Real Kit**



It is an orderable and serviceable part number with a HTS code, all China and International customers can place order in DCP or Antares, this kit is much easier to own for customers, such as Seal kit



# **Paper Kit**



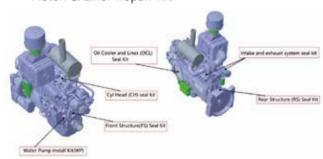
Paper kit is not serviceable, but it is consisting of several individual service parts for repair/service. Dealer should order the sub-level service parts. Detailed sub-level service parts list can be viewed in DCP, such as Repair kit, PM kit, Mid-life repair kit, Overhaul repair kit.

More Repair Options are under development, if you have further questions, please contact your regional Aftermarket Service Representatives.

# **Engine RO Availability**

### **Real Kit:**

- Cylinder Head (CH) seal kit
- Front Structure(FS) Seal Kit
- Oil Cooler and Lines (OCL) Seal Kit
- Rear Structure (RS) Seal Kit
- Water Pump Install Kit(WP)
- Intake and exhaust system seal kit
- Crankshaft seal kit
- Cylinder Liner (CL) Seal Kit
- Cylinder block seal kit
- Piston & Liner Repair Kit

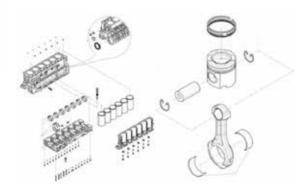




Applicable Machine Model: 653D, 655D, 656D, 510, 618D, 636D, 660D, 816D, 822D, 919, 922, 668D, 658D, 659C, 639B

### Paper Kit:

- LINER
- PISTON
- PIN-PISTON
- RTNR-PIN
- RING-PISTON
- VALVE
- RETAINER
- SPRING
- GUIDE
- INJECTOR GP
- PUSHROD AS
- TAPPET
- ROD GP
- BEARING
- RGLTR AS
- OIL PUMP GP
- SENSOR AS
- TURBOCHARGER
- WATER PUMP GP
- TURBOCHARGER BOLT
- STUD
- CYLINDER HEAD BOLT



# **Transmission RO Availability**

### **Real Kit:**

- Bearing kits
- Seal kits
- Gasket kits
- Retainer kits



# Paper Kit:

- Seals
- Retainers
- Bearings
- Pistons/piston rings
- Sleeves
- Friction Discs
- Springs
- Gears
- Filters/Strainer
- Washers/Gaskets
- Hoses
- Valves
- Brake

Applicable Machine Model: 653D, 655D, 656D, 510, 618D, 636D, 660D, 919, 922, 668D, 658D, 659C, 639B

# **Torque Converter RO Availability**

### **Real Kit:**

- Seal kits
- Gasket kits
- Retainer kits



### Paper Kit:

- Seals
- Retainers
- Washers/Gaskets
- Bearings
- Gears
- Sleeves
- Valves
- Turbine/Impeller/Idler

Applicable Machine Model: 653D, 655D, 656D, 510, 618D, 636D, 660D, 919, 922, 668D, 658D, 659C, 639B

# **Finally Drive RO Availability**

### **Real Kit:**

Seal kits



## Paper Kit:

- Seals
- Bearing
- Friction Discs
- Sun gear shaft
- Ring gear/Ring gear support
- Planetary gear/Planetary gear shaft

Applicable Machine Model: 816D, 822D

# Axle RO Availability – WL/SCOM

# Real Kit:

- Seal kits
- Shim kits
- Retainer kits



## Paper Kit:

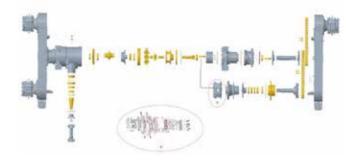
- Bearings
- Seals
- Spacers
- Retainers
- Washers/Shims
- Planetary gear shaft/Shaft
- Gears
- Piston
- Brake discs
- Needles
- Nuts-Differential

Applicable Machine Model: 653D, 655D, 656D, 510, 618D, 636D, 660D, 658D, 659C, 639B

# **Axle RO Availability – MG**

### **Real Kit:**

- Seal kits
- Shim kits
- Retainer kits



# Paper Kit:

- Bearings/ Bearing Rings
- Seals
- Spacers
- Retainers
- Washers/Shims
- Washers/ Jillins
- Planetary carrier
- Planetary gear shaft
- Gears
- Piston
- Brake discs
- Chain GP
- Differential GP
- Pins

Applicable Machine Model: 919, 922

# **Hydraulic Availability**

### Real Kit:

Seal kits

# Old o a Jondon

## Paper Kit:

- Valve Repair Kit
- Pump Repair Kit



Applicable Machine Model: : 653D, 655D, 656D, 510, 618D, 636D, 660D, 816D, 822D, 919, 922, 668D, 658D, 659C, 639B





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